**Required Reading**

Alanis Business Academy. (2012, August 11). Maslow’s hierarchy of needs [Video file]. Retrieved from [*https://www.youtube.com/watch?v=wx3qR3gLh60*](https://www.youtube.com/watch?v=wx3qR3gLh60). Standard YouTube License.

Alanis Business Academy. (2013, February 9). Frederick Herzberg’s two-factor theory of motivation [Video file]. Retrieved from [*https://www.youtube.com/watch?v=UB2wiubO0fM*](https://www.youtube.com/watch?v=UB2wiubO0fM). Standard YouTube License.

[*Organizational behavior*](https://tlc.trident.edu/content/enforced/128403-MGT302-2019AUG19FT-1/Organizational-Behavior.pdf?_&d2lSessionVal=YaxHOYo3p7CMlKaRzanwFTPLu&ou=128403). (2017). Minneapolis, MN: University of Minnesota Libraries Publishing Edition. Retrieved from http://open.lib.umn.edu/organizationalbehavior/. CC BY-NC-SA License.

**Read the following sections in Chapter 5:**
Section 5.2 Need-based theories of motivation
Section 5.3 Process-based theories

**Read the following sections in Chapter 6:**
Section 6.3 Motivating Employees through Goal Setting
Section 6.5 Motivating Employees through Performance Incentives

Peck, E. (2015, March 18). Proof that working from home is here to stay: Even Yahoo still does it. Huffington Post. Retrieved from [*http://www.huffingtonpost.com/2015/03/18/the-future-is-happening-now-ok\_n\_6887998.html*](http://www.huffingtonpost.com/2015/03/18/the-future-is-happening-now-ok_n_6887998.html)

**Optional Reading**

Luthans, F., Luthans, K. W., & Luthans, B. C. (2015). Chapter 6: Motivational needs, processes, and applications. In Organizational behavior: An evidence-based approach. Charlotte, North Carolina: Information Age Publishing.
Available in the Trident Online Library. (Go to Additional Library Sources under the search box, then choose EBSCO eBook Collection, type in Luthans Organizational Behavior in the Summon search box; check book/ebook on the left.)